

Charles David Rambo

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Reston, VA 20190

703-475-7183

October 3, 2011

Mr. Tom Hertel

Commercial Group Realty

43671 Trade Center Place, Ste 106

Dulles, VA 20166

Dear Tom:

I want to thank you for the fine work and great results regarding the leasing and sale of my commercial property on Shepard Drive in Sterling.

You brought us a very worthy tenant three years ago and made the entire leasing process go smoothly. Similarly, you were able to find a suitable buyer for the property this year. You navigated the unanticipated problems well, and we reached settlement last month with everyone happy and satisfied.

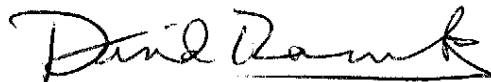
You made all this happen in an extremely unfavorable real estate market. It's tough out there, but you made the best of it on my behalf.

I also appreciate your keeping in touch frequently, your good knowledge of the marketplace, and your willingness to offer helpful perspective to sometimes confusing and frustrating issues.

I am happy to recommend your services. Of course, I would be very willing to discuss my positive experience with any of your clients.

Thanks again, and best wishes.

Sincerely,

A handwritten signature in black ink that reads "David Rambo". The signature is written in a cursive style with a prominent flourish at the end of the name.

C. David Rambo